## First-Class Mail Rates

(Filed by the USPS 9/26/13 to take effect 1/26/14 *)

| Subclass/Rate Category | Rate for First Ounce (cents) |  |  |  | Rate for 2 Ounce Piece (cents) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current Rates | Prop. Rates | $\%$ <br> Change | Amount Change | Current Rates | Prop. <br> Rates | \% <br> Change | Amount Change |
| LETTER-SIZE PIECES |  |  |  |  |  |  |  |  |
| Single Piece Stamped Machinable /1/2 | 46.0 | 49.0 | 6.5\% | 3.0 | 66.0 | 70.0 | 6.1\% | 4.0 |
| Single Piece Metered Machinable /1 /2 /3 | 46.0 | 48.0 | 4.3\% | 2.0 | 66.0 | 69.0 | 4.5\% | 3.0 |
| Single Piece Stamped Nonmachinable | 66.0 | 70.0 | 6.1\% | 4.0 | 86.0 | 91.0 | 5.8\% | 5.0 |
| Single Piece Metered Nonmachinable /3 | 66.0 | 69.0 | 4.5\% | 3.0 | 86.0 | 90.0 | 4.7\% | 4.0 |
| Single Piece Residual Machinable /2 | 48.0 | 50.0 | 4.2\% | 2.0 | 48.0 | 50.0 | 4.2\% | 2.0 |
| NonAuto Machinable Presort /4 /5 | 43.3 | 46.0 | 6.2\% | 2.7 | 43.3 | 46.0 | 6.2\% | 2.7 |
| Nonmachinable Presort /4/5 | 63.3 | 66.8 | 5.5\% | 3.5 | 63.3 | 66.8 | 5.5\% | 3.5 |
| Automation Mixed-AADC /2 /4 /5 /6 | 40.5 | 43.5 | 7.4\% | 3.0 | 40.5 | 43.5 | 7.4\% | 3.0 |
| Automation AADC/3-Digit /4/5 /6 | 38.4 | 40.6 | 5.7\% | 2.2 | 38.4 | 40.6 | 5.7\% | 2.2 |
| Automation 5-Digit 4 /5 /6 | 36.0 | 38.1 | 5.8\% | 2.1 | 36.0 | 38.1 | 5.8\% | 2.1 |
| POSTAL AND POST CARDS |  |  |  |  |  |  |  |  |
| Single Piece Cards $/ \mathbf{2}$ | 33.0 | 34.0 | 3.0\% | 1.0 | NA | NA | NA | NA |
| NonAuto Machinable Presort /5 | 28.1 | 29.3 | 4.3\% | 1.2 | NA | NA | NA | NA |
| Automation Mixed AADC /4 /5 /6 | 25.8 | 27.8 | 7.8\% | 2.0 | NA | NA | NA | NA |
| Automation AADC/3-Digit /4/5 /6 | 24.6 | 26.5 | 7.7\% | 1.9 | NA | NA | NA | NA |
| Automation 5-Digit /4/5 /6 | 23.4 | 25.1 | 7.3\% | 1.7 | NA | NA | NA | NA |
| FLAT-SIZE PIECES |  |  |  |  |  |  |  |  |
| Single Piece $/ 2$ | 92.0 | 98.0 | 6.5\% | 6.0 | 112.0 | 119.0 | 6.3\% | 7.0 |
| Nonautomation Presort /5 | 77.2 | 81.5 | 5.6\% | 4.3 | 97.2 | 102.3 | 5.2\% | 5.1 |
| Automation Mixed ADC/6 | 74.0 | 78.2 | 5.7\% | 4.2 | 94.0 | 99.0 | 5.3\% | 5.0 |
| Automation ADC /5 /6 | 64.0 | 69.1 | 8.0\% | 5.1 | 84.0 | 89.9 | 7.0\% | 5.9 |
| Automation 3-Digit /5 /6 | 59.4 | 63.4 | 6.7\% | 4.0 | 79.4 | 84.2 | 6.0\% | 4.8 |
| Automation 5-Digit /5 /6 | 40.6 | 45.1 | 11.1\% | 4.5 | 60.6 | 65.9 | 8.7\% | 5.3 |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

Additional ounce rate for Single-Piece (letters/flats) is 21.0 cents (was 20.0 cents); additional ounce rate for Auto. letters and Presort letters (Mach/NonMach) is 13.0 cents (was 12.5 cents). Additional ounce rate for automation and presort flats is 20.8 cents (was 20.0 cents).

Move Update Assessment Charge. Add $\$ 0.07$ per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Add $\$ 0.000$ for each presorted letter of flat bearing a Repositionable Note.
/1 The price for Single Piece, Stamped Machinable first ounce letters also applies to sale of the Forever Stamp and Forever Print-on-Demand indicia at time of purchase.
/2 A handling charge of $\$ 0.01$ per piece applies to foreign-origin, inbound direct entry mail tendered by foreign postal operators, subject to the terms of an authorization arrangement (also applies to Single Piece FCM parcels).
/3 Metered mail categories include single-piece letters with postage affixed by meter, information-based indicia (IBI), permit imprint, or pre-cancelled stamps. Only pieces bearing non-cancelled stamps or postal validation imprint (PVI) indicia will remain in the Stamped mail categories.

14 Based on the USPS R2010-3 filing, it is assumed that Residuals from uniform 1-ounce presort letter mailings will pay the 1-ounce Metered letter rate of 48 cents. Residuals from uniform 2-ounce presort letter mailings will pay the 2-ounce Metered letter rate of 69 cents; and residuals from mixed mailings of 1-ounce and 2-ounce letters will pay the Residual rate of 50 cents.
/5 Add $\$ 0.01$ for each piece that includes Picture Permit Imprint Indicia
/6 Subtract $\$ 0.003$ for each automation letter, card, or flat that meets the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce (PostCom) * (703) 524-0096 * 9/26/13

## Business Reply Mail Rates

(Filed by the USPS 9/26/13 to take effect 1/26/14 *)
(All Rates Shown in Dollars)

| Rate Category | Current Rates | Prop. <br> Rates | Percent Change | Amount Change |
| :---: | :---: | :---: | :---: | :---: |
| BRM Regular Basic |  |  |  |  |
| Per-Piece Charge /1 | 0.790 | 0.830 | 5.1\% | 0.040 |
| Letter Rate, one ounce (BRM charge plus postage) | 1.250 | 1.310 | 4.8\% | 0.060 |
| Card Rate (BRM charge plus postage) | 1.120 | 1.170 | 4.5\% | 0.050 |
| BRM Regular High-Volume |  |  |  |  |
| Per-Piece Charge 11 | 0.091 | 0.097 | 6.6\% | 0.006 |
| Letter, one ounce (BRM charge plus postage) | 0.551 | 0.577 | 4.7\% | 0.026 |
| Card (BRM charge plus postage) | 0.421 | 0.437 | 3.8\% | 0.016 |
| Basic Qualified BRM (No Quarterly Fee) |  |  |  |  |
| Per-Piece Charge (Basic)/1 | 0.060 | 0.064 | 6.7\% | 0.004 |
| Letter, one ounce (BRM charge plus postage) | 0.503 | 0.537 | 6.8\% | 0.034 |
| Card (BRM charge plus postage) | 0.373 | 0.390 | 4.6\% | 0.017 |
| High Volume Qualified BRM |  |  |  |  |
| Per-Piece Charge (High-Volume) /1 | 0.009 | 0.010 | 11.1\% | 0.001 |
| Quarterly Fee Applies /2 |  |  |  |  |
| Letter, one ounce | 0.452 | 0.483 | 6.9\% | 0.031 |
| Letter, two ounce | 0.652 | 0.693 | 6.3\% | 0.041 |
| Card | 0.322 | 0.336 | 4.3\% | 0.014 |
| Bulk Weight Averaged (Non-Letter Size) |  |  |  |  |
| Per-Piece Charge (Bulk Weight Averaged) /1 | 0.016 | 0.018 | 12.5\% | 0.002 |
| Annual Permit Fee /3 | 200.00 | 220.00 | 10.0\% | 20.00 |
| Annual Accounting Fee /4 | 635.00 | 685.00 | 7.9\% | 50.00 |
| Monthly Maintenance Fee /5 | 1065.00 | 1135.00 | 6.6\% | 70.00 |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

11 Per-Piece Charge is paid in addition to applicable First-Class or Priority Mail postage on returned BRM/QBRM pieces
/2 Quarterly fee of \$2270 (currently \$2125) required
/3 Required for all categories of BRM/QBRM
I4 Required for all categories of BRM/QBRM except Regular Basic
I5 Required for Bulk Weight Averaged category only.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 9/26/13

# Address Correction Service (ACS) Fees <br> (Filed by the USPS 9/26/13 to take effect 1/26/14 *) <br> (All Rates Shown in Cents) 

| Subclass/Rate Category | Current <br> Rates | Prop. <br> Rates | $\%$ <br> Change | Amount <br> Change |
| :--- | :---: | :---: | ---: | ---: |
| ACS Manual (hardcopy) (per notice issued)/1 | 55.0 | 57.0 | $3.6 \%$ | 2.0 |
| First-Class Mail ACS Electronic (per notice issued /2) | 11.0 | 11.0 | $0.0 \%$ | 0.0 |
| Standard Mail ACS Electronic (per notice issued /2) | 29.0 | 31.0 | $6.9 \%$ | 2.0 |
| OneCode ACS - First-Class Mail Letters (per notice issued /3) | 11.0 | 11.0 | $0.0 \%$ | 0.0 |
| OneCode ACS - Standard Mail Letters (per notice issued/3) | 23.0 | 25.0 | $8.7 \%$ | 2.0 |
| Intelligent Mail Barcode Full-Service correction, each /4 | 0.0 | 0.0 | $0.0 \%$ | 0.0 |

[^0]/1 First-Class Mail piece, on-piece correction only = no charge
/2 Existing electronic ACS, requiring human-readable keyline information on mailpiece.
/3 OneCode ACS, using Intelligent Mail Barcode. For First-Class Mail, the first two notices on a given address change are 4 cents each (no change), after that the above per notice fee applies. For Standard Mail, the first two notices on a given address change are charged at 7 cents each (no change), after that the above per notice fee applies.
I4 Full-service, Automated and Electronic Address Correction Service is available to mailers who can receive computerized address corrections and meet barcoding, address hygiene, and other mail preparation requirements.
Upon request of the mailer, full-service Address Correction Service is available for mailings of First-Class Mail automated letters, cards, and flats, Standard Mail automation letters and flats, Standard Mail Carrier Route, High Density, and Saturation letters, Periodicals Outside-County barcoded or Carrier Route letters and flats, Periodicals Within-County automation or Carrier Route letters and flats, and Bound Printed Matter barcoded Presort non-DDU flats. The mailings must comply with the requirements for the Full-service Intelligent Mail option. Full-service Address Correction Service is not available for duplicate address correction notices for a given address, after a specified period following the initial notice, for Standard Mail, Periodicals, and Bound Printed Matter mailings.

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(All Rates Shown in Cents)

| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces /1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr <br> Rates | Prop. <br> Rates | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | Amt Diff | Per Piece | PLUS Per Pound | Per Piece | PLUS <br> Per Pound |
| NONMACH. MXD ADC | 63.2 | 66.4 | 5.1\% | 3.2 | 42.9 | 75.2 | 43.8 | 78.2 |
| NDC Entry | 59.9 | 63.0 | 5.2\% | 3.1 | 42.9 | 59.1 | 43.8 | 61.6 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| NONMACH. ADC | 53.7 | 57.6 | 7.3\% | 3.9 | 38.7 | 75.2 | 38.7 | 78.2 |
| NDC Entry | 50.4 | 54.2 | 7.5\% | 3.8 | 38.7 | 59.1 | 38.7 | 61.6 |
| SCF Entry | 49.4 | 53.2 | 7.7\% | 3.8 | 38.7 | 54.3 | 38.7 | 56.6 |
| NONMACH. 3-DIGIT | 50.3 | 54.5 | 8.4\% | 4.2 | 33.5 | 75.2 | 33.3 | 78.2 |
| NDC Entry | 47.0 | 51.1 | 8.7\% | 4.1 | 33.5 | 59.1 | 33.3 | 61.6 |
| SCF Entry | 46.0 | 50.1 | 8.9\% | 4.1 | 33.5 | 54.3 | 33.3 | 56.6 |
| NONMACH. 5-DIGIT | 40.8 | 45.2 | 10.8\% | 4.4 | 25.7 | 75.2 | 26.5 | 78.2 |
| NDC Entry | 37.5 | 41.8 | 11.5\% | 4.3 | 25.7 | 59.1 | 26.5 | 61.6 |
| SCF Entry | 36.5 | 40.8 | 11.8\% | 4.3 | 25.7 | 54.3 | 26.5 | 56.6 |
| MACH --MXD AADC /2 | 29.0 | 30.9 | 6.6\% | 1.9 | NA | NA | NA | NA |
| NDC Entry | 25.7 | 27.5 | 7.0\% | 1.8 | NA | NA | NA | NA |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| MACH --AADC /2 | 27.4 | 29.1 | 6.2\% | 1.7 | NA | NA | NA | NA |
| NDC Entry | 24.1 | 25.7 | 6.6\% | 1.6 | NA | NA | NA | NA |
| SCF Entry | 23.1 | 24.6 | 6.5\% | 1.5 | NA | NA | NA | NA |


| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces /1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr Rates | Prop. Rates | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | Amt Diff | Per Piece | PLUS Per Pound | Per Piece | PLUS Per Pound |
| AUTO - Mxd AADC /2 | 28.2 | 30.1 | 6.7\% | 1.9 | 12.7 | 75.2 | 14.0 | 78.2 |
| DNDC Entry | 24.9 | 26.7 | 7.2\% | 1.8 | 12.7 | 59.1 | 14.0 | 61.6 |
| DSCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| AUTO -- AADC /2 | 26.6 | 27.9 | 4.9\% | 1.3 | 11.1 | 75.2 | 11.8 | 78.2 |
| DNDC Entry | 23.3 | 24.5 | 5.2\% | 1.2 | 11.1 | 59.1 | 11.8 | 61.6 |
| DSCF Entry | 22.3 | 23.5 | 5.4\% | 1.2 | 11.1 | 54.3 | 11.8 | 56.6 |
| AUTO -- 3-Digit /2 | 26.6 | 27.9 | 4.9\% | 1.3 | 11.1 | 75.2 | 11.8 | 78.2 |
| DNDC Entry | 23.3 | 24.5 | 5.2\% | 1.2 | 11.1 | 59.1 | 11.8 | 61.6 |
| DSCF Entry | 22.3 | 23.5 | 5.4\% | 1.2 | 11.1 | 54.3 | 11.8 | 56.6 |
| AUTO -- 5-Digit 12 | 24.7 | 26.1 | 5.7\% | 1.4 | 9.2 | 75.2 | 10.0 | 78.2 |
| DNDC Entry | 21.4 | 22.7 | 6.1\% | 1.3 | 9.2 | 59.1 | 10.0 | 61.6 |
| DSCF Entry | 20.4 | 21.7 | 6.4\% | 1.3 | 9.2 | 54.3 | 10.0 | 56.6 |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

For all Nonprofit Standard Mail letters, add $\$ \mathbf{0 . 0 7 3}$ (was $\mathbf{\$ 0 . 0 7 0}$ ) per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay $\$ 0.365$ (was $\$ 0.35$ ) per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472 .

Add $\$ 0.021$ (was $\$ 0.020$ ) for each piece that includes Picture Permit Imprint Indicia
Add $\$ 0.000$ for each letter bearing a Repositionable Note
/1 Automation letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the flats piece and pound price but receive a discount off the piece price equal to the minimum flats per piece price minus the minimum letter per piece price corresponding to the applicable entry and density tier.
/2 Subtract $\$ 0.001$ for each automation letter that complies with the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *9/26/2013

## Regular Standard Mail Letters Postage Rates--Enhanced Carrier Route (Filed by the USPS 9/26/13 to take effect 1/26/14 *) <br> (All Rates Shown in Cents)

|  | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces /1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr <br> Rates | Prop. <br> Rates | $\begin{gathered} \hline \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Per <br> Piece | PLUS Per Pound | Per Piece | PLUS Per Pound |
| ECR AUTO/NON-AUTO LTTRS - Basic /2 | 27.9 | 29.5 | 5.7\% | 1.6 | 13.5 | 69.9 | 14.4 | 73.1 |
| NDC Entry | 24.6 | 26.1 | 6.1\% | 1.5 | 13.5 | 53.8 | 14.4 | 56.3 |
| SCF Entry | 23.6 | 25.1 | 6.4\% | 1.5 | 13.5 | 49.0 | 14.4 | 51.3 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR AUTO LTTRS - High Density $/ 2$ | 20.2 | 21.3 | 5.4\% | 1.1 | 7.6 | 60.9 | 8.2 | 63.9 |
| NDC Entry | 16.9 | 17.9 | 5.9\% | 1.0 | 7.6 | 44.8 | 8.2 | 47.1 |
| SCF Entry | 15.9 | 16.9 | 6.3\% | 1.0 | 7.6 | 40.0 | 8.2 | 42.1 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR NON-AUTO LTTRS - High Density | 22.8 | 24.3 | 6.6\% | 1.5 | 10.2 | 60.9 | 11.2 | 63.8 |
| NDC Entry | 19.5 | 20.9 | 7.2\% | 1.4 | 10.2 | 44.8 | 11.2 | 47.0 |
| SCF Entry | 18.5 | 19.9 | 7.6\% | 1.4 | 10.2 | 40.0 | 11.2 | 42.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR AUTO LTTRS - High Density Plus /2 | 19.9 | 21.0 | 5.5\% | 1.1 | 7.3 | 60.9 | 6.0 | 63.9 |
| NDC Entry | 16.6 | 17.6 | 6.0\% | 1.0 | 7.3 | 44.8 | 6.0 | 47.1 |
| SCF Entry | 15.6 | 16.6 | 6.4\% | 1.0 | 7.3 | 40.0 | 6.0 | 42.1 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR NON-AUTO LTTRS - High Density Plus | 22.4 | 23.8 | 6.3\% | 1.4 | 9.8 | 60.9 | 8.7 | 63.8 |
| NDC Entry | 19.1 | 20.4 | 6.8\% | 1.3 | 9.8 | 44.8 | 8.7 | 47.0 |
| SCF Entry | 18.1 | 19.4 | 7.2\% | 1.3 | 9.8 | 40.0 | 8.7 | 42.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR AUTO LTTRS - Saturation /2 | 18.9 | 19.8 | 4.8\% | 0.9 | 6.3 | 60.9 | 6.7 | 63.9 |
| NDC Entry | 15.6 | 16.4 | 5.1\% | 0.8 | 6.3 | 44.8 | 6.7 | 47.1 |
| SCF Entry | 14.6 | 15.3 | 4.8\% | 0.7 | 6.3 | 40.0 | 6.7 | 42.1 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR NON-AUTO LTTRS -- Saturation | 20.1 | 21.1 | 5.0\% | 1.0 | 7.5 | 60.9 | 7.9 | 63.8 |
| NDC Entry | 16.8 | 17.6 | 4.8\% | 0.8 | 7.5 | 44.8 | 7.9 | 47.0 |
| SCF Entry | 15.8 | 16.6 | 5.1\% | 0.8 | 7.5 | 40.0 | 7.9 | 42.0 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

For all Standard Mail letters, add $\mathbf{\$ 0 . 0 7 3}$ (was $\$ 0.07$ ) per assessed piece, for mailings with less than 70 percent of pieces passing Performance Based Verification at acceptance and which cannot demonstrate Move Update compliance.

Forward and Return Service: If used with electronic/automated Address Correction Service, forwarded letters pay \$0.365 (now $\$ 0.35)$ per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by 2.472.

Add \$0.021 (now \$0.02) for each piece that includes Picture Permit Imprint Indicia
Add $\$ 0.000$ for each letter bearing a Repositionable Note.
11 Automation letter-sized pieces weighing more than 3.3 ounces but less than 3.5 ounces pay the applicable flats piece and pound price but receive a discount off the piece price equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier. Saturation and high density letters over 3.5 ounces, and saturation (other than pieces with a simplified address) and high density letters over 3.3 ounces without eligible barcodes or not meeting automation letter standards must pay the prices shown in the applicable flats tables; cannot be entered at DDUs; and must be prepared as letters.

I2 Subtract $\$ 0.001$ per piece for each Basic, High Density or Saturation letter that complies with the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 9/26/13
(All Rates Shown in Cents)

| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |

(All Rates Shown in Cents)

| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr. <br> Rates | Prop. Rates | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Per Piece | $\begin{aligned} & \text { PLUS } \\ & \text { Per } \\ & \text { Pound } \end{aligned}$ | Per Piece | $\begin{aligned} & \text { PLUS } \\ & \text { Per } \\ & \text { Pound } \end{aligned}$ |
| AUTO - Mxd ADC /2 | 51.1 | 55.3 | 8.2\% | 4.2 | 35.6 | 75.1 | 39.3 | 78.2 |
| DNDC Entry | 47.8 | 51.9 | 8.6\% | 4.1 | 35.6 | 59.0 | 39.3 | 61.6 |
| DSCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| AUTO -- ADC $/ 2$ | 50.1 | 52.4 | 4.6\% | 2.3 | 34.6 | 75.1 | 36.4 | 78.2 |
| DNDC Entry | 46.8 | 49.0 | 4.7\% | 2.2 | 34.6 | 59.0 | 36.4 | 61.6 |
| DSCF Entry | 45.8 | 48.0 | 4.8\% | 2.2 | 34.6 | 54.2 | 36.4 | 56.6 |
| AUTO -- 3-Digit /2 | 45.5 | 47.2 | 3.7\% | 1.7 | 30.0 | 75.1 | 31.2 | 78.2 |
| DNDC Entry | 42.2 | 43.8 | 3.8\% | 1.6 | 30.0 | 59.0 | 31.2 | 61.6 |
| DSCF Entry | 41.2 | 42.8 | 3.9\% | 1.6 | 30.0 | 54.2 | 31.2 | 56.6 |
| AUTO -- 5-Digit $/ 2$ | 36.2 | 38.6 | 6.6\% | 2.4 | 20.7 | 75.1 | 22.6 | 78.2 |
| DNDC Entry | 32.9 | 35.2 | 7.0\% | 2.3 | 20.7 | 59.0 | 22.6 | 61.6 |
| DSCF Entry | 31.9 | 34.2 | 7.2\% | 2.3 | 20.7 | 54.2 | 22.6 | 56.6 |
| AUTO - DFSS FACILITY /1 /2 | NA | 38.6 | NA | NA | NA | NA | 22.6 | 78.2 |
| DNDC Entry | NA | 35.2 | NA | NA | NA | NA | 22.6 | 61.6 |
| DSCF Entry | NA | 34.2 | NA | NA | NA | NA | 22.6 | 56.6 |
| DFSS Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| AUTO - DFSS SCHEME /1/2 | NA | NA | NA | NA | NA | NA | NA | NA |
| DNDC Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| DSCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| DFSS Entry | NA | 34.1 | NA | NA | NA | NA | 22.5 | 56.6 |

[^1]For all Standard Mail letters and flats, add $\$ 0.073$ (was $\$ 0.070$ ) per assessed piece, for mailings with less than 70 percent of pieces passing Performance Based Verification at acceptance and which cannot demonstrate Move Update compliance.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay $\$ 1.095$ (was $\$ 1.05$ ) per piece. Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472 .

Add $\$ 0.021$ (was $\$ 0.02$ ) for each piece that includes Picture Permit Imprint Indicia
Add $\$ 0.000$ for each flat bearing a Repositionable Note
Customized Market Mail (CMM) prices $=45.9$ cents per piece (was 46.0)
11 The USPS has proposed new Flats Sequencing System (FSS) price categories, details on mail prep/entry requirements to come.
12 Subtract $\$ 0.001$ for each automation flat that complies with the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 9/26/2013

# Regular Standard Mail Flats Postage Rates--Enhanced Carrier Route (Filed by the USPS 9/26/13 to take effect 1/26/14 *) 

| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces /1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Current Rates |  | $\begin{gathered} \text { Proposed } \\ \text { Rates } \end{gathered}$ |  |
|  | Curr. Rates | Prop. Rates | $\begin{gathered} \hline \% \\ \text { \%iff } \end{gathered}$ | Amt Diff | Per Piece | PLUS Per Pound | Per Piece | $\begin{aligned} & \hline \text { PLUS } \\ & \text { Per } \\ & \text { Pound } \end{aligned}$ |
| ECR FLATS - Basic | 27.9 | 29.5 | 5.7\% | 1.6 | 13.5 | 69.9 | 14.4 | 73.1 |
| NDC Entry | 24.6 | 26.1 | 6.1\% | 1.5 | 13.5 | 53.8 | 14.4 | 56.3 |
| SCF Entry | 23.6 | 25.1 | 6.4\% | 1.5 | 13.5 | 49.0 | 14.4 | 51.3 |
| DFSS Facility /3 | NA | 25.1 | NA | NA | NA | NA | 14.3 | 51.3 |
| DFSS Scheme /3 | NA | 25.0 | NA | NA | NA | NA | 14.3 | 51.3 |
| Delivery Unit Entry | 22.7 | 24.1 | 6.2\% | 1.4 | 13.5 | 44.7 | 14.4 | 46.8 |
| ECR FLATS - High Density $/ 2$ | 22.8 | 24.3 | 6.6\% | 1.5 | 10.2 | 60.9 | 11.2 | 63.8 |
| NDC Entry | 19.5 | 20.9 | 7.2\% | 1.4 | 10.2 | 44.8 | 11.2 | 47.0 |
| SCF Entry | 18.5 | 19.9 | 7.6\% | 1.4 | 10.2 | 40.0 | 11.2 | 42.0 |
| DFSS Facility /3 | NA | 19.9 | NA | NA | NA | NA | 11.1 | 42.0 |
| DFSS Scheme /3 | NA | 19.8 | NA | NA | NA | NA | 11.1 | 42.0 |
| Delivery Unit Entry | 17.6 | 18.9 | 7.4\% | 1.3 | 10.2 | 35.7 | 11.2 | 37.5 |
| ECR FLATS - High Density Plus /2 | 22.4 | 23.8 | 6.3\% | 1.4 | 9.8 | 60.9 | 8.7 | 63.8 |
| NDC Entry | 19.1 | 20.4 | 6.8\% | 1.3 | 9.8 | 44.8 | 8.7 | 47.0 |
| SCF Entry | 18.1 | 19.4 | 7.2\% | 1.3 | 9.8 | 40.0 | 8.7 | 42.0 |
| DFSS Facility /3 | NA | 19.4 | NA | NA | NA | NA | 8.6 | 42.0 |
| DFSS Scheme /3 | NA | 19.3 | NA | NA | NA | NA | 8.6 | 42.0 |
| Delivery Unit Entry | 17.2 | 18.4 | 7.0\% | 1.2 | 9.8 | 35.7 | 8.7 | 37.5 |
| ECR FLATS - Saturation | 20.1 | 21.1 | 5.0\% | 1.0 | 7.5 | 60.9 | 7.9 | 63.8 |
| NDC Entry | 16.8 | 17.6 | 4.8\% | 0.8 | 7.5 | 44.8 | 7.9 | 47.0 |
| SCF Entry | 15.8 | 16.6 | 5.1\% | 0.8 | 7.5 | 40.0 | 7.9 | 42.0 |
| Delivery Unit Entry | 14.9 | 15.6 | 4.7\% | 0.7 | 7.5 | 35.7 | 7.9 | 37.5 |
| EDDM ECR FLATS - Saturation | 20.1 | 21.2 | 5.5\% | 1.1 | 7.5 | 60.9 | 7.9 | 63.8 |
| NDC Entry | 16.8 | 17.7 | 5.4\% | 0.9 | 7.5 | 44.8 | 7.9 | 47.0 |
| SCF Entry | 15.8 | 16.7 | 5.7\% | 0.9 | 7.5 | 40.0 | 7.9 | 42.0 |
| Delivery Unit Entry | 14.9 | 15.7 | 5.4\% | 0.8 | 7.5 | 35.7 | 7.9 | 37.5 |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

For all Standard Mail letters and flats, add $\$ 0.073$ (was $\$ 0.070$ ) per assessed piece, for mailings with less than 70 percent of pieces passing Performance Based Verification at acceptance and which cannot demonstrate Move Update compliance.

Forward and Return Service - If used with electronic/automated Address Correction Service, forwarded flats pay $\$ 1.095$ (was $\$ 1.05$ ) per piece (no change from current rate). Returned flats pay the applicable First-Class Mail price. All other returned flats requesting Forwarding-and-Return Service are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472 .

Add $\$ 0.034$ (currently $\$ 0.031$ ) for each piece addressed using a Detached Address Label with no advertising or a Detached Address Label containing advertising (Detached Marketing Label).
Add $\$ 0.000$ for each flat bearing a Repositionable Note
Add $\$ 0.021$ (was $\$ 0.02$ ) for each piece that includes Picture Permit Imprint Indicia
/1 Letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the applicable flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier. New Flats Sequencing System (FSS) price categories, details on mail prep/entry requirements to come.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 9/26/13
(Filed by the USPS 9/26/13 to take effect 1/26/14)
(All Rates Shown in Dollars)

|  | For Pieces Weighing 3.3 Ounces or Less (Per Piece Rates) |  |  |  | For Pieces Weighing More <br> than 3.3 Ounces (Per Piece PLUS Per Pound Rates) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUBCLASS/ <br> Rate Category | Current Rates Per Piece | Prop. <br> Rates <br> Per <br> Piece | $\begin{aligned} & \text { \% } \\ & \text { Diff } \end{aligned}$ | Amt Diff | Curr. <br> Rates Per Piece | Prop. <br> Rates Per Piece | $\begin{aligned} & \text { \% } \\ & \text { Diff } \end{aligned}$ | Amt Diff | PLUS Curr. Rates Per Pound | PLUS <br> Prop. <br> Rates Per <br> Pound | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff |
| MKTG MIXED NDC | 1.477 | 1.541 | 4.3\% | 0.1 | 1.264 | 1.321 | 4.5\% | 0.057 | 1.034 | 1.067 | 3.2\% | 0.033 |
| DNDC Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DSCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MKTG NDC | 1.063 | 1.149 | 8.1\% | 0.1 | 0.850 | 0.929 | 9.3\% | 0.079 | 1.034 | 1.067 | 3.2\% | 0.033 |
| DNDC Entry | 1.017 | 1.101 | 8.3\% | 0.1 | 0.850 | 0.929 | 9.3\% | 0.079 | 0.811 | 0.836 | 3.1\% | 0.025 |
| DSCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MKTG SCF | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DNDC Entry | 0.705 | 0.803 | 13.9\% | 0.1 | 0.538 | 0.631 | 17.3\% | 0.093 | 0.811 | 0.836 | 3.1\% | 0.025 |
| DSCF Entry | 0.656 | 0.752 | 14.6\% | 0.1 | 0.538 | 0.631 | 17.3\% | 0.093 | 0.572 | 0.588 | 2.8\% | 0.016 |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MKTG 5-DIGIT | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DNDC Entry | 0.637 | 0.680 | 6.8\% | 0.0 | 0.470 | 0.508 | 8.1\% | 0.038 | 0.811 | 0.836 | 3.1\% | 0.025 |
| DSCF Entry | 0.588 | 0.629 | 7.0\% | 0.0 | 0.470 | 0.508 | 8.1\% | 0.038 | 0.572 | 0.588 | 2.8\% | 0.016 |
| DDU Entry | 0.551 | 0.591 | 7.3\% | 0.0 | 0.470 | 0.508 | 8.1\% | 0.038 | 0.393 | 0.403 | 2.5\% | 0.010 |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

For nonbarcoded parcels, add $\$ 0.067$ (was $\$ 0.064$ ) per piece. The surcharge does not apply to pieces sorted to 5-digit ZIP Code numbers.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price or Priority Mail price for the piece plus the price multiplied by a factor of 2.472.

Add $\$ 0.073$ (was $\$ 0.070$ ) per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *9/26/2013 (Filed by the USPS 9/26/13 to take effect 1/26/14 *) (All Rates Shown in Cents)

| SUBCLASS/ <br> Rate Category | For "Small" Parcels (Per Piece Rates) |  |  |  | For "Large" Parcels (Per Piece Rates) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Curr. Rates Per Piece | Prop. Rates Per Piece | $\begin{gathered} \% \\ \text { Diff } \end{gathered}$ | Amt | Curr. Rates Per Piece | Prop. Rates Per Piece | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | Amt |
| TARGETED PARCELS Mailing Volume Tier: |  |  |  |  |  |  |  |  |
| 0-200,000 | 0.360 | 0.375 | 4.2\% | 0.015 | 0.400 | 0.417 | 4.25\% | 0.017 |
| 200,001-400,000 | 0.350 | 0.365 | 4.3\% | 0.015 | 0.390 | 0.407 | 4.36\% | 0.017 |
| 400,001-600,000 | 0.340 | 0.355 | 4.4\% | 0.015 | 0.380 | 0.396 | 4.21\% | 0.016 |
| 600,001-800,000 | 0.330 | 0.344 | 4.2\% | 0.014 | 0.370 | 0.386 | 4.32\% | 0.016 |
| 800,000-1,000,000 | 0.320 | 0.334 | 4.4\% | 0.014 | 0.360 | 0.375 | 4.17\% | 0.015 |
| Over 1,000,000 | 0.310 | 0.323 | 4.2\% | 0.013 | 0.350 | 0.365 | 4.29\% | 0.015 |
| PLUS Handling Fee Per Pallet for DNDC/DSCF Entry: |  |  |  |  |  |  |  |  |
| DNDC Entry 3-Digit Presort | 45.614 | 47.576 | 4.3\% | 1.962 | 45.614 | 47.576 | 4.3\% | 1.962 |
| DNDC Entry 5-Digit Presort | 74.168 | 77.357 | 4.3\% | 3.189 | 74.168 | 77.357 | 4.3\% | 3.189 |
| DSCF Entry 5-Digit Presort | 34.750 | 36.244 | 4.3\% | 1.494 | 34.750 | 36.244 | 4.3\% | 1.494 |
| PLUS Pallet Presort Fee Per Carton/Sack |  |  |  |  |  |  |  |  |
| 3-Digit | 6.212 | 6.479 | 4.3\% | 0.267 | 6.212 | 6.479 | 4.3\% | 0.267 |
| EVERY DOOR PARCELS <br> Mailing Volume Tier: |  |  |  |  |  |  |  |  |
| 0-200,000 | 0.260 | 0.271 | 4.2\% | 0.011 | 0.300 | 0.313 | 4.33\% | 0.013 |
| 200,001-400,000 | 0.250 | 0.261 | 4.4\% | 0.011 | 0.290 | 0.302 | 4.14\% | 0.012 |
| 400,001-600,000 | 0.240 | 0.250 | 4.2\% | 0.010 | 0.280 | 0.292 | 4.29\% | 0.012 |
| 600,001-800,000 | 0.230 | 0.240 | 4.3\% | 0.010 | 0.270 | 0.282 | 4.44\% | 0.012 |
| 800,000-1,000,000 | 0.220 | 0.229 | 4.1\% | 0.009 | 0.260 | 0.271 | 4.23\% | 0.011 |
| Over 1,000,000 | 0.210 | 0.219 | 4.3\% | 0.009 | 0.250 | 0.261 | 4.40\% | 0.011 |
| PLUS Handling Fee Per Pallet for DNDC/DSCF Entry: |  |  |  |  |  |  |  |  |
| DNDC Entry 3-Digit Presort | 45.614 | 47.576 | 4.3\% | 1.962 | 45.614 | 47.576 | 4.3\% | 1.962 |
| DNDC Entry 5-Digit Presort | 74.168 | 77.357 | 4.3\% | 3.189 | 74.168 | 77.357 | 4.3\% | 3.189 |
| DSCF Entry 5-Digit Presort | 34.750 | 36.244 | 4.3\% | 1.494 | 34.750 | 36.244 | 4.3\% | 1.494 |
| PLUS Pallet Presort Fee Per Carton/Sack |  |  |  |  |  |  |  |  |
| 3-Digit | 6.212 | 6.479 | 4.3\% | 0.267 | 6.212 | 6.479 | 4.3\% | 0.267 |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

Add $\$ \mathbf{0 . 0 7 3}$ (was $\$ 0.070$ ) per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472 .

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *9/26/2013

| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces /1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr <br> Rates | Proposed Rates | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Per Piece | $\begin{aligned} & \text { PLUS } \\ & \text { Per } \\ & \text { Pound } \end{aligned}$ | Per Piece | PLUS Per Pound |
| NONMACH. MXD ADC | 52.0 | 54.6 | 5.0\% | 2.6 | 29.9 | 64.8 | 31.3 | 67.6 |
| NDC Entry | 48.7 | 51.2 | 5.1\% | 2.5 | 29.9 | 48.7 | 31.3 | 51.0 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| NONMACH. ADC | 42.5 | 45.8 | 7.8\% | 3.3 | 25.7 | 64.8 | 26.2 | 67.6 |
| NDC Entry | 39.2 | 42.4 | 8.2\% | 3.2 | 25.7 | 48.7 | 26.2 | 51.0 |
| SCF Entry | 38.2 | 41.3 | 8.1\% | 3.1 | 25.7 | 43.9 | 26.2 | 46.0 |
| NONMACH. 3-DIGIT | 39.1 | 42.7 | 9.2\% | 3.6 | 21.2 | 64.8 | 20.8 | 67.6 |
| NDC Entry | 35.8 | 39.3 | 9.8\% | 3.5 | 21.2 | 48.7 | 20.8 | 51.0 |
| SCF Entry | 34.8 | 38.2 | 9.8\% | 3.4 | 21.2 | 43.9 | 20.8 | 46.0 |
| NONMACH. 5-DIGIT | 29.6 | 33.4 | 12.8\% | 3.8 | 13.4 | 64.8 | 14.0 | 67.6 |
| NDC Entry | 26.3 | 30.0 | 14.1\% | 3.7 | 13.4 | 48.7 | 14.0 | 51.0 |
| SCF Entry | 25.3 | 28.9 | 14.2\% | 3.6 | 13.4 | 43.9 | 14.0 | 46.0 |
| MACH-- MXD AADC | 17.8 | 19.1 | 7.3\% | 1.3 | NA | NA | NA | NA |
| NDC Entry | 14.5 | 15.7 | 8.3\% | 1.2 | NA | NA | NA | NA |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| MACH -- AADC | 16.2 | 17.3 | 6.8\% | 1.1 | NA | NA | NA | NA |
| NDC Entry | 12.9 | 13.9 | 7.8\% | 1.0 | NA | NA | NA | NA |
| SCF Entry | 11.9 | 12.8 | 7.6\% | 0.9 | NA | NA | NA | NA |


| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces /1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr <br> Rates | $\begin{array}{\|c\|} \hline \text { Proposed } \\ \text { Rates } \end{array}$ | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Per Piece | $\begin{aligned} & \text { PLUS } \\ & \text { Per } \\ & \text { Pound } \end{aligned}$ | Per Piece |  |
| AUTO - Mxd AADC $/ 2$ | 17.0 | 18.3 | 7.6\% | 1.3 | 3.6 | 64.8 | 4.4 | 67.6 |
| NDC Entry | 13.7 | 14.9 | 8.8\% | 1.2 | 3.6 | 48.7 | 4.4 | 51.0 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| AUTO -- AADC /2 | 15.4 | 16.1 | 4.5\% | 0.7 | 2.0 | 64.8 | 2.2 | 67.6 |
| NDC Entry | 12.1 | 12.7 | 5.0\% | 0.6 | 2.0 | 48.7 | 2.2 | 51.0 |
| SCF Entry | 11.1 | 11.7 | 5.4\% | 0.6 | 2.0 | 43.9 | 2.2 | 46.0 |
| AUTO -- 3-Digit /2 | 15.4 | 16.1 | 4.5\% | 0.7 | 2.0 | 64.8 | 2.2 | 67.6 |
| NDC Entry | 12.1 | 12.7 | 5.0\% | 0.6 | 2.0 | 48.7 | 2.2 | 51.0 |
| SCF Entry | 11.1 | 11.7 | 5.4\% | 0.6 | 2.0 | 43.9 | 2.2 | 46.0 |
| AUTO -- 5-Digit /2 | 13.5 | 14.3 | 5.9\% | 0.8 | 0.1 | 64.8 | 0.4 | 67.6 |
| NDC Entry | 10.2 | 10.9 | 6.9\% | 0.7 | 0.1 | 48.7 | 0.4 | 51.0 |
| SCF Entry | 9.2 | 9.9 | 7.6\% | 0.7 | 0.1 | 43.9 | 0.4 | 46.0 |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

For all Nonprofit Standard Mail letters, add $\mathbf{\$ 0 . 0 7 3}$ (was $\mathbf{\$ 0 . 0 7 0}$ ) per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded letters pay $\$ 0.365$ (was $\$ 0.35$ ) per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472 .

Add $\$ 0.021$ (was $\$ 0.020$ ) for each piece that includes Picture Permit Imprint Indicia
Add $\$ 0.000$ for each letter bearing a Repositionable Note
/1 Automation letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry and density tier.
/2 Subtract $\$ 0.001$ for each automation letter or flat that complies with the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *9/26/2013

## Nonprofit Standard Mail Letters Postage Rates--Enhanced Carrier Route (Filed by the USPS 9/26/13 to take effect 1/26/14 *) <br> (All Rates Shown in Cents)

|  | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces /1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr Rates | Prop. <br> Rates | $\begin{gathered} \hline \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Per Piece | $\begin{aligned} & \text { PLUS } \\ & \text { Per } \\ & \text { Pound } \end{aligned}$ | Per Piece | $\begin{aligned} & \text { PLUS } \\ & \text { Per } \\ & \text { Pound } \end{aligned}$ |
| ECR AUTO/NON-AUTO LTTRS - Basic /2 | 20.2 | 21.6 | 6.9\% | 1.4 | 9.3 | 52.9 | 10.2 | 55.3 |
| NDC Entry | 16.9 | 18.2 | 7.7\% | 1.3 | 9.3 | 36.8 | 10.2 | 38.5 |
| SCF Entry | 15.9 | 17.1 | 7.5\% | 1.2 | 9.3 | 32.0 | 10.2 | 33.5 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR AUTO LTTRS - High Density /2 | 12.8 | 13.4 | 4.7\% | 0.6 | 3.7 | 43.9 | 4.0 | 46.1 |
| NDC Entry | 9.5 | 10.0 | 5.3\% | 0.5 | 3.7 | 27.8 | 4.0 | 29.3 |
| SCF Entry | 8.5 | 8.9 | 4.7\% | 0.4 | 3.7 | 23.0 | 4.0 | 24.3 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR NON-AUTO LTTRS - High Density | 15.3 | 16.4 | 7.2\% | 1.1 | 6.2 | 43.9 | 7.0 | 46.1 |
| NDC Entry | 12.0 | 13.0 | 8.3\% | 1.0 | 6.2 | 27.8 | 7.0 | 29.3 |
| SCF Entry | 11.0 | 11.9 | 8.2\% | 0.9 | 6.2 | 23.0 | 7.0 | 24.3 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR AUTO LTTRS - High Density Plus /2 | 12.5 | 13.1 | 4.8\% | 0.6 | 3.4 | 43.9 | 1.8 | 46.1 |
| NDC Entry | 9.2 | 9.7 | 5.4\% | 0.5 | 3.4 | 27.8 | 1.8 | 29.3 |
| SCF Entry | 8.2 | 8.6 | 4.9\% | 0.4 | 3.4 | 23.0 | 1.8 | 24.3 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR NON-AUTO LTTRS - High Density Plus | 14.9 | 15.9 | 6.7\% | 1.0 | 5.8 | 43.9 | 4.5 | 46.1 |
| NDC Entry | 11.6 | 12.5 | 7.8\% | 0.9 | 5.8 | 27.8 | 4.5 | 29.3 |
| SCF Entry | 10.6 | 11.4 | 7.5\% | 0.8 | 5.8 | 23.0 | 4.5 | 24.3 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR AUTO LTTRS - Saturation /2 | 11.5 | 12.1 | 5.2\% | 0.6 | 2.4 | 43.9 | 2.6 | 46.1 |
| NDC Entry | 8.2 | 8.7 | 6.1\% | 0.5 | 2.4 | 27.8 | 2.6 | 29.3 |
| SCF Entry | 7.2 | 7.6 | 5.6\% | 0.4 | 2.4 | 23.0 | 2.6 | 24.3 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| ECR NON-AUTO LTTRS -- Saturation | 12.6 | 13.1 | 4.0\% | 0.5 | 3.5 | 43.9 | 3.7 | 46.1 |
| NDC Entry | 9.3 | 9.7 | 4.3\% | 0.4 | 3.5 | 27.8 | 3.7 | 29.3 |
| SCF Entry | 8.3 | 8.7 | 4.8\% | 0.4 | 3.5 | 23.0 | 3.7 | 24.3 |
| Delivery Unit Entry | NA | NA | NA | NA | NA | NA | NA | NA |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

For all Standard Mail letters, add $\mathbf{\$ 0 . 0 7 3}$ (was $\$ 0.07$ ) per assessed piece, for mailings with less than 70 percent of pieces passing Performance Based Verification at acceptance and which cannot demonstrate Move Update compliance.

Forward and Return Service: If used with electronic/automated Address Correction Service, forwarded letters pay \$0.365 (now $\$ 0.35)$ per piece. Returned letters pay the applicable First-Class Mail price. All other letters requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by 2.472 .

Add $\$ 0.021$ (was $\$ 0.020$ ) for each piece that includes Picture Permit Imprint Indicia
Add $\$ 0.000$ for each letter bearing a Repositionable Note.
/1 Automation letter-sized pieces weighing more than 3.3 ounces but less than 3.5 ounces pay the applicable flats piece and pound price but receive a discount off the piece price equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier. Nonauto basic carrier route letters, saturation and high density letters over 3.5 ounces, and saturation (other than pieces with a simplified address) and high density letters over 3.3 ounces without eligible barcodes or not meeting automation letter standards must pay the prices shown in the applicable flats tables; cannot be entered at DDUs; and must be prepared as letters.
/2 Subtract $\$ 0.001$ per piece for each Basic, High Density or Saturation letter that complies with the requirements for Full Service Intelligent Mail.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 9/26/13

| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr. Rates | Prop. Rates | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | Amt Diff | Per Piece | $\begin{aligned} & \hline \text { PLUS } \\ & \text { Per } \\ & \text { Pound } \end{aligned}$ | Per <br> Piece | $\begin{aligned} & \hline \text { PLUS } \\ & \text { Per } \\ & \text { Pound } \end{aligned}$ |
| NONAUTO-- MXD ADC | 41.7 | 45.1 | 8.2\% | 3.4 | 28.3 | 64.8 | 31.3 | 67.6 |
| NDC Entry | 38.4 | 41.7 | 8.6\% | 3.3 | 28.3 | 48.7 | 31.3 | 51.0 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| NONAUTO -- ADC | 38.0 | 40.0 | 5.3\% | 2.0 | 24.6 | 64.8 | 26.2 | 67.6 |
| NDC Entry | 34.7 | 36.6 | 5.5\% | 1.9 | 24.6 | 48.7 | 26.2 | 51.0 |
| SCF Entry | 33.7 | 35.6 | 5.6\% | 1.9 | 24.6 | 43.9 | 26.2 | 46.0 |
| NONAUTO-3-DIGIT | 33.6 | 34.6 | 3.0\% | 1.0 | 20.2 | 64.8 | 20.8 | 67.6 |
| NDC Entry | 30.3 | 31.2 | 3.0\% | 0.9 | 20.2 | 48.7 | 20.8 | 51.0 |
| SCF Entry | 29.3 | 30.2 | 3.1\% | 0.9 | 20.2 | 43.9 | 20.8 | 46.0 |
| NONAUTO - 5-DIGIT | 25.8 | 27.8 | 7.8\% | 2.0 | 12.4 | 64.8 | 14.0 | 67.6 |
| NDC Entry | 22.5 | 24.4 | 8.4\% | 1.9 | 12.4 | 48.7 | 14.0 | 51.0 |
| SCF Entry | 21.5 | 23.4 | 8.8\% | 1.9 | 12.4 | 43.9 | 14.0 | 46.0 |
| NONAUTO -- DFSS FACILITY /1 | NA | 27.8 | NA | NA | NA | NA | 14.0 | 67.6 |
| DNDC Entry | NA | 24.4 | NA | NA | NA | NA | 14.0 | 51.0 |
| DSCF Entry | NA | 23.4 | NA | NA | NA | NA | 14.0 | 46.0 |
| DFSS Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| NONAUTO -- DFSS SCHEME /1 | NA | NA | NA | NA | NA | NA | NA | NA |
| DNDC Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| DSCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| DFSS Entry | NA | 23.3 | NA | NA | NA | NA | 13.9 | 46.0 |


| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr. <br> Rates | Prop. Rates | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Per Piece | $\begin{aligned} & \hline \text { PLUS } \\ & \text { Per } \\ & \text { Pound } \end{aligned}$ | Per Piece | $\begin{aligned} & \hline \text { PLUS } \\ & \text { Per } \\ & \text { Pound } \end{aligned}$ |
| AUTO - Mxd ADC /2 | 36.2 | 40.4 | 11.6\% | 4.2 | 22.8 | 64.8 | 26.6 | 67.6 |
| NDC Entry | 32.9 | 37.0 | 12.5\% | 4.1 | 22.8 | 48.7 | 26.6 | 51.0 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| AUTO -- ADC $/ 2$ | 35.2 | 37.5 | 6.5\% | 2.3 | 21.8 | 64.8 | 23.7 | 67.6 |
| NDC Entry | 31.9 | 34.1 | 6.9\% | 2.2 | 21.8 | 48.7 | 23.7 | 51.0 |
| SCF Entry | 30.9 | 33.1 | 7.1\% | 2.2 | 21.8 | 43.9 | 23.7 | 46.0 |
| AUTO -- 3-Digit /2 | 30.6 | 32.3 | 5.6\% | 1.7 | 17.2 | 64.8 | 18.5 | 67.6 |
| NDC Entry | 27.3 | 28.9 | 5.9\% | 1.6 | 17.2 | 48.7 | 18.5 | 51.0 |
| SCF Entry | 26.3 | 27.9 | 6.1\% | 1.6 | 17.2 | 43.9 | 18.5 | 46.0 |
| AUTO -- 5-Digit /2 | 21.6 | 23.7 | 9.7\% | 2.1 | 8.2 | 64.8 | 9.9 | 67.6 |
| NDC Entry | 18.3 | 20.3 | 10.9\% | 2.0 | 8.2 | 48.7 | 9.9 | 51.0 |
| SCF Entry | 17.3 | 19.3 | 11.6\% | 2.0 | 8.2 | 43.9 | 9.9 | 46.0 |
| AUTO -- DFSS FACILITY /1/2 | NA | 23.7 | NA | NA | NA | NA | 9.9 | 67.6 |
| DNDC Entry | NA | 20.3 | NA | NA | NA | NA | 9.9 | 51.0 |
| DSCF Entry | NA | 19.3 | NA | NA | NA | NA | 9.9 | 46.0 |
| DFSS Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| AUTO -- DFSS SCHEME /1 /2 | NA | NA | NA | NA | NA | NA | NA | NA |
| DNDC Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| DSCF Entry | NA | NA | NA | NA | NA | NA | NA | NA |
| DFSS Entry | NA | 19.2 | NA | NA | NA | NA | 9.8 | 46.0 |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

For all Standard Mail letters and flats, add $\mathbf{\$ 0 . 0 7 3}$ (was $\$ 0.070$ ) per assessed piece, for mailings with less than 70 percent of pieces passing Performance Based Verification at acceptance and which cannot demonstrate Move Update compliance.

Forward and Return Service - If used in conjunction with electronic or automated Address Correction Service, forwarded flats pay $\$ 1.095$ (was $\$ 1.05$ ) per piece. Returned flats pay the applicable First-Class Mail price. All other flats requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

Add $\$ 0.021$ (was $\$ 0.02$ ) for each piece that includes Picture Permit Imprint Indicia
Add $\$ 0.000$ for each flat bearing a Repositionable Note
Customized Market Mail (CMM) prices $=33.3$ cents per piece (was 33.4)
/1 The USPS has proposed new Flats Sequencing System (FSS) price categories, details on mail prep/entry requirements to come.
12 Subtract $\$ 0.001$ for each automation flat that complies with the requirements for Full Service Intelligent Mail.
This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *9/26/2013

| SUBCLASS/ <br> Rate Category | For Pieces Weighing 3.3 Ounces or Less |  |  |  | For Pieces Weighing More than 3.3 Ounces /1 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Current Rates |  | Proposed Rates |  |
|  | Curr. Rates | Prop. Rates | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | Amt Diff | Per Piece | $\begin{aligned} & \hline \text { PLUS } \\ & \text { Per } \\ & \text { Pound } \end{aligned}$ | Per Piece | PLUS Per Pound |
| ECR FLATS - Basic | 20.2 | 21.6 | 6.9\% | 1.4 | 9.3 | 52.9 | 10.2 | 55.3 |
| NDC Entry | 16.9 | 18.2 | 7.7\% | 1.3 | 9.3 | 36.8 | 10.2 | 38.5 |
| SCF Entry | 15.9 | 17.1 | 7.5\% | 1.2 | 9.3 | 32.0 | 10.2 | 33.5 |
| DFSS Facility $/ 3$ | NA | 17.1 | NA | NA | NA | NA | 10.1 | 33.5 |
| DFSS Scheme /3 | NA | 17.0 | NA | NA | NA | NA | 10.1 | 33.5 |
| Delivery Unit Entry | 15.0 | 16.2 | 8.0\% | 1.2 | 9.3 | 27.7 | 10.2 | 29.0 |
| ECR FLATS - High Density /2 | 15.3 | 16.4 | 7.2\% | 1.1 | 6.2 | 43.9 | 7.0 | 46.1 |
| NDC Entry | 12.0 | 13.0 | 8.3\% | 1.0 | 6.2 | 27.8 | 7.0 | 29.3 |
| SCF Entry | 11.0 | 11.9 | 8.2\% | 0.9 | 6.2 | 23.0 | 7.0 | 24.3 |
| DFSS Facility $/ 3$ | NA | 11.9 | NA | NA | NA | NA | 6.9 | 24.3 |
| DFSS Scheme /3 | NA | 11.8 | NA | NA | NA | NA | 6.9 | 24.3 |
| Delivery Unit Entry | 10.1 | 11.0 | 8.9\% | 0.9 | 6.2 | 18.7 | 7.0 | 19.8 |
| ECR FLATS - High Density Plus /2 | 14.9 | 15.9 | 6.7\% | 1.0 | 5.8 | 43.9 | 4.5 | 46.1 |
| NDC Entry | 11.6 | 12.5 | 7.8\% | 0.9 | 5.8 | 27.8 | 4.5 | 29.3 |
| SCF Entry | 10.6 | 11.4 | 7.5\% | 0.8 | 5.8 | 23.0 | 4.5 | 24.3 |
| DFSS Facility $/ 3$ | NA | 11.4 | NA | NA | NA | NA | 4.4 | 24.3 |
| DFSS Scheme /3 | NA | 11.3 | NA | NA | NA | NA | 4.4 | 24.3 |
| Delivery Unit Entry | 9.7 | 10.5 | 8.2\% | 0.8 | 5.8 | 18.7 | 4.5 | 19.8 |
| ECR FLATS -- Saturation | 12.6 | 13.1 | 4.0\% | 0.5 | 3.5 | 43.9 | 3.7 | 46.1 |
| NDC Entry | 9.3 | 9.7 | 4.3\% | 0.4 | 3.5 | 27.8 | 3.7 | 29.3 |
| SCF Entry | 8.3 | 8.7 | 4.8\% | 0.4 | 3.5 | 23.0 | 3.7 | 24.3 |
| Delivery Unit Entry | 7.4 | 7.7 | 4.1\% | 0.3 | 3.5 | 18.7 | 3.7 | 19.8 |

[^2]For all Standard Mail letters and flats, add $\mathbf{\$ 0 . 0 7 3}$ (was $\$ 0.070$ ) per assessed piece, for mailings with less than 70 percent of pieces passing Performance Based Verification at acceptance and which cannot demonstrate Move Update compliance.

Forward and Return Service - If used with electronic/automated Address Correction Service, forwarded flats pay $\$ 1.095$ (was $\$ 1.05$ ) per piece (no change from current rate). Returned flats pay the applicable First-Class Mail price. All other returned flats requesting Forwarding-and-Return Service are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472 .

Add $\$ 0.034$ (currently $\$ 0.031$ ) for each piece addressed using a Detached Address Label with no advertising or a Detached Address Label containing advertising (Detached Marketing Label).
Add $\$ 0.000$ for each flat bearing a Repositionable Note
Add $\$ 0.021$ (was $\$ 0.02$ ) for each piece that includes Picture Permit Imprint Indicia
/1 Letter-shaped pieces that weigh more than 3.3 ounces but not more than 3.5 ounces pay the applicable flats piece and pound rate but receive a discount off the piece rate equal to the minimum flats per piece rate minus the minimum letter per piece rate corresponding to the applicable entry point and density tier.

12 Subtract $\$ 0.001$ per piece for each High Density flat that complies with the requirements for Full Service Intelligent Mail.
/3 New Flats Sequencing System (FSS) price categories, details on mail prep/entry requirements to come.
This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 9/26/13

| SUBCLASS/ <br> Rate Category | For Parcels Weighing 3.3 Oz.or Less (Per Piece Rates) |  |  |  | For Parcels Weighing More than 3.3 Ounces (Per Piece PLUS Per Pound Rates) /1 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current <br> Rates <br> Per <br> Piece | Prop. Rates Per Piece | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr. <br> Rates Per Piece | Prop. <br> Rates Per Piece | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | PLUS Curr. Rates Per Pound | PLUS  <br> Prop.  <br> Rates  <br> Per  <br> Pound  <br>   | $\begin{gathered} \% \\ \text { Diff } \end{gathered}$ | Amt Diff |
| IRREGULAR MXD NDC | 1.493 | 1.554 | 4.1\% | 0.061 | 1.298 | 1.350 | 4.0\% | 0.052 | 0.947 | 0.986 | 4.1\% | 0.039 |
| NDC Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| IRREGULAR NDC | 1.128 | 1.231 | 9.1\% | 0.103 | 0.933 | 1.026 | 10.0\% | 0.093 | 0.947 | 0.986 | 4.1\% | 0.039 |
| NDC Entry | 1.082 | 1.183 | 9.3\% | 0.101 | 0.933 | 1.026 | 10.0\% | 0.093 | 0.724 | 0.755 | 4.3\% | 0.031 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| IRREGULAR SCF | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| NDC Entry | 0.726 | 0.837 | 15.3\% | 0.111 | 0.577 | 0.680 | 17.9\% | 0.103 | 0.724 | 0.755 | 4.3\% | 0.031 |
| SCF Entry | 0.677 | 0.785 | 16.0\% | 0.108 | 0.577 | 0.680 | 17.9\% | 0.103 | 0.485 | 0.507 | 4.5\% | 0.022 |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| IRREGULAR 5-DIGIT | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| NDC Entry | 0.697 | 0.728 | 4.4\% | 0.031 | 0.548 | 0.572 | 4.4\% | 0.024 | 0.724 | 0.755 | 4.3\% | 0.031 |
| SCF Entry | 0.648 | 0.677 | 4.5\% | 0.029 | 0.548 | 0.572 | 4.4\% | 0.024 | 0.485 | 0.507 | 4.5\% | 0.022 |
| DDU Entry | 0.611 | 0.638 | 4.4\% | 0.027 | 0.548 | 0.572 | 4.4\% | 0.024 | 0.306 | 0.322 | 5.2\% | 0.016 |
| MACH MXD NDC /1 | NA | NA | NA | NA | 1.170 | 1.216 | 3.9\% | 0.046 | 0.947 | 0.986 | 4.1\% | 0.039 |
| NDC Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MACH NDC /1 | NA | NA | NA | NA | 0.808 | 0.841 | 4.1\% | 0.033 | 0.947 | 0.986 | 4.1\% | 0.039 |
| NDC Entry | NA | NA | NA | NA | 0.808 | 0.841 | 4.1\% | 0.033 | 0.724 | 0.755 | 4.3\% | 0.031 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MACH 5-DIGIT /1 | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| NDC Entry | NA | NA | NA | NA | 0.548 | 0.572 | 4.4\% | 0.024 | 0.724 | 0.755 | 4.3\% | 0.031 |
| SCF Entry | NA | NA | NA | NA | 0.548 | 0.572 | 4.4\% | 0.024 | 0.485 | 0.507 | 4.5\% | 0.022 |
| DDU Entry | NA | NA | NA | NA | 0.548 | 0.572 | 4.4\% | 0.024 | 0.306 | 0.322 | 5.2\% | 0.016 |


|  | For Parcels Weighing 3.3 Oz. or Less (Per Piece Rates) |  |  |  | For Parcels Weighing Morethan 3.3 Ounces (Per Piece PLUS Per Pound Rates) /1 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SUBCLASS/ <br> Rate Category |  | Prop. Rates Per Piece | $\begin{aligned} & \text { \% } \\ & \text { Diff } \end{aligned}$ | Amt <br> Diff | Curr. <br> Rates <br> Per <br> Piece | Prop. Rates Per Piece | $\begin{gathered} \% \\ \text { Diff } \end{gathered}$ | Amt Diff | $\begin{array}{\|l} \hline \text { PLUS } \\ \text { Curr. } \\ \text { Rates } \\ \text { Per } \\ \text { Pound } \end{array}$ | PLUS Prop. Rates Per Pound | $\begin{aligned} & \text { \% } \\ & \text { Diff } \end{aligned}$ | Amt Diff |
| MKTG MXD NDC | 1.402 | 1.463 | 4.4\% | 0.061 | 1.205 | 1.260 | 4.6\% | 0.055 | 0.954 | 0.986 | 3.4\% | 0.032 |
| NDC Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MKTG NDC | 0.988 | 1.071 | 8.4\% | 0.083 | 0.791 | 0.868 | 9.7\% | 0.077 | 0.954 | 0.986 | 3.4\% | 0.032 |
| NDC Entry | 0.942 | 1.024 | 8.7\% | 0.082 | 0.791 | 0.868 | 9.7\% | 0.077 | 0.731 | 0.755 | 3.3\% | 0.024 |
| SCF Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MKTG SCF | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| NDC Entry | 0.630 | 0.726 | 15.2\% | 0.096 | 0.479 | 0.570 | 19.0\% | 0.091 | 0.731 | 0.755 | 3.3\% | 0.024 |
| SCF Entry | 0.580 | 0.675 | 16.4\% | 0.095 | 0.479 | 0.570 | 19.0\% | 0.091 | 0.492 | 0.507 | 3.0\% | 0.015 |
| DDU Entry | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| MKTG 5-DIGIT | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| NDC Entry | 0.562 | 0.603 | 7.3\% | 0.041 | 0.411 | 0.447 | 8.8\% | 0.036 | 0.731 | 0.755 | 3.3\% | 0.024 |
| SCF Entry | 0.512 | 0.552 | 7.8\% | 0.040 | 0.411 | 0.447 | 8.8\% | 0.036 | 0.492 | 0.507 | 3.0\% | 0.015 |
| DDU Entry | 0.476 | 0.513 | 7.8\% | 0.037 | 0.411 | 0.447 | 8.8\% | 0.036 | 0.313 | 0.322 | 2.9\% | 0.009 |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

Add $\$ 0.073$ (was $\$ 0.070$ ) per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

For nonbarcoded parcels, add $\$ 0.067$ (was $\$ 0.064$ ) per piece. The surcharge does not apply to pieces sorted to 5 -digit ZIP Code numbers.
/1 Per piece and per pound rates for Machinable Parcels apply to pieces weighing 3.5 ounces or more.
This chart was prepared by Postal Consulting Services Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 9/26/2013

# Nonprofit Standard Mail Marketing Parcels - Samples Postage Rates 

(Filed by the USPS 9/26/13 to take effect 1/26/14)
(All Rates Shown in Cents)

| SUBCLASS/ <br> Rate Category | For "Small" Parcels (Per Piece Rates) |  |  |  | For "Large" Parcels (Per Piece Rates) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Curr. Rates Per Piece | Prop. <br> Rates Per Piece | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | $\begin{aligned} & \hline \text { Amt } \\ & \text { Diff } \end{aligned}$ | Curr. Rates Per Piece | Prop. Rates Per Piece | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | Amt Diff |
| TARGETED PARCELS Mailing Volume Tier: |  |  |  |  |  |  |  |  |
| 0-200,000 | 0.270 | 0.282 | 4.4\% | 0.012 | 0.300 | 0.313 | 4.33\% | 0.013 |
| 200,001-400,000 | 0.263 | 0.274 | 4.2\% | 0.011 | 0.293 | 0.306 | 4.44\% | 0.013 |
| 400,001-600,000 | 0.255 | 0.266 | 4.3\% | 0.011 | 0.285 | 0.297 | 4.21\% | 0.012 |
| 600,001-800,000 | 0.248 | 0.259 | 4.4\% | 0.011 | 0.278 | 0.290 | 4.32\% | 0.012 |
| 800,000-1,000,000 | 0.240 | 0.250 | 4.2\% | 0.010 | 0.270 | 0.282 | 4.44\% | 0.012 |
| Over 1,000,000 | 0.233 | 0.243 | 4.3\% | 0.010 | 0.263 | 0.274 | 4.18\% | 0.011 |
| PLUS Handling Fee Per Pallet for DNDC/DSCF Entry: |  |  |  |  |  |  |  |  |
| DNDC Entry 3-Digit Presort | 36.492 | 38.061 | 4.3\% | 1.569 | 36.492 | 38.061 | 4.3\% | 1.569 |
| DNDC Entry 5-Digit Presort | 59.334 | 61.885 | 4.3\% | 2.551 | 59.334 | 61.885 | 4.3\% | 2.551 |
| DSCF Entry 5-Digit Presort | 27.800 | 28.995 | 4.3\% | 1.195 | 27.800 | 28.995 | 4.3\% | 1.195 |
| PLUS Pallet Presort Fee Per Carton/Sack |  |  |  |  |  |  |  |  |
| 3-Digit | 4.970 | 5.184 | 4.3\% | 0.214 | 4.970 | 5.184 | 4.3\% | 0.214 |
| EVERY DOOR PARCELS <br> Mailing Volume Tier: |  |  |  |  |  |  |  |  |
| 0-200,000 | 0.195 | 0.203 | 4.1\% | 0.008 | 0.225 | 0.235 | 4.44\% | 0.010 |
| 200,001-400,000 | 0.188 | 0.196 | 4.3\% | 0.008 | 0.218 | 0.227 | 4.13\% | 0.009 |
| 400,001-600,000 | 0.180 | 0.188 | 4.4\% | 0.008 | 0.210 | 0.219 | 4.29\% | 0.009 |
| 600,001-800,000 | 0.173 | 0.180 | 4.0\% | 0.007 | 0.203 | 0.212 | 4.43\% | 0.009 |
| 800,000-1,000,000 | 0.165 | 0.172 | 4.2\% | 0.007 | 0.195 | 0.203 | 4.10\% | 0.008 |
| Over 1,000,000 | 0.158 | 0.165 | 4.4\% | 0.007 | 0.188 | 0.196 | 4.26\% | 0.008 |
| PLUS Handling Fee Per Pallet for DNDC/DSCF Entry: |  |  |  |  |  |  |  |  |
| DNDC Entry 3-Digit Presort | 36.492 | 38.061 | 4.3\% | 1.569 | 36.492 | 38.061 | 4.3\% | 1.569 |
| DNDC Entry 5-Digit Presort | 59.334 | 61.885 | 4.3\% | 2.551 | 59.334 | 61.885 | 4.3\% | 2.551 |
| DSCF Entry 5-Digit Presort | 27.800 | 28.995 | 4.3\% | 1.195 | 27.800 | 28.995 | 4.3\% | 1.195 |
| PLUS Pallet Presort Fee Per Carton/Sack |  |  |  |  |  |  |  |  |
| 3-Digit | 4.970 | 5.184 | 4.3\% | 0.214 | 4.970 | 5.184 | 4.3\% | 0.214 |

[^3]Add $\$ 0.073$ (was $\$ 0.070$ ) per assessed piece, for mailings with less than 70 percent of mailpieces passing a Performance Based Verification at acceptance and which cannot demonstrate compliance with Move Update requirements.

Pieces requesting Forwarding-and-Return Service that are returned are charged the appropriate First-Class Mail price for the piece plus the price multiplied by a factor of 2.472.

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 *9/26/2013

Bound Printed Matter Postage Nonpresorted (Single Piece) Flats Rates
(Filed by the USPS 9/26/13 to take effect 1/26/14 *)
(All Rates Shown in Dollars)

|  | Zones 1 \& 2 |  |  |  | Zone 3 |  |  |  | Zone 4 |  |  |  | Zone 5 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Curr <br> Rate | Prop Rate | $\begin{gathered} \hline \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Curr <br> Rate | Prop Rate | $\begin{gathered} \hline \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Curr <br> Rate | Prop Rate | $\begin{gathered} \hline \text { \% } \\ \text { Diff } \end{gathered}$ | Amt <br> Diff | Curr <br> Rate | Prop Rate | $\begin{gathered} \hline \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff |
| NONPRESORTED RATE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Weight not over 1 lb | 1.86 | 1.93 | 3.8\% | 0.07 | 1.91 | 1.97 | 3.1\% | 0.06 | 1.97 | 2.03 | 3.0\% | 0.06 | 2.06 | 2.12 | 2.9\% | 0.06 |
| Weight not over 1.5 lb | 1.86 | 1.93 | 3.8\% | 0.07 | 1.91 | 1.97 | 3.1\% | 0.06 | 1.97 | 2.03 | 3.0\% | 0.06 | 2.06 | 2.12 | 2.9\% | 0.06 |
| Weight not over 2 lb | 1.95 | 2.02 | 3.6\% | 0.07 | 2.01 | 2.08 | 3.5\% | 0.07 | 2.09 | 2.16 | 3.3\% | 0.07 | 2.21. | 2.28 | 3.2\% | 0.07 |
| Weight not over 2.5 lb | 2.04 | 2.12 | 3.9\% | 0.08 | 2.12 | 2.19 | 3.3\% | 0.07 | 2.22 | 2.29 | 3.2\% | 0.07 | 2.37 | 2.44 | 3.0\% | 0.07 |
| Weight not over 3 lb | 2.13 | 2.21 | 3.8\% | 0.08 | 2.22 | 2.30 | 3.6\% | 0.08 | 2.34 | 2.42 | 3.4\% | 0.08 | 2.52 | 2.60 | 3.2\% | 0.08 |
| Weight not over 3.5 lb | 2.22 | 2.31 | 4.1\% | 0.09 | 2.33 | 2.41 | 3.4\% | 0.08 | 2.47 | 2.55 | 3.2\% | 0.08 | 2.68 | 2.76 | 3.0\% | 0.08 |
| Weight not over 4 lb | 2.31 | 2.40 | 3.9\% | 0.09 | 2.43 | 2.52 | 3.7\% | 0.09 | 2.59 | 2.68 | 3.5\% | 0.09 | 2.83 | 2.92 | 3.2\% | 0.09 |
| Weight not over 4.5 lb | 2.40 | 2.50 | 4.2\% | 0.10 | 2.54 | 2.63 | 3.5\% | 0.09 | 2.72 | 2.81 | 3.3\% | 0.09 | 2.99 | 3.08 | 3.0\% | 0.09 |
| Weight not over 5 lb | 2.49 | 2.59 | 4.0\% | 0.10 | 2.64 | 2.74 | 3.8\% | 0.10 | 2.84 | 2.94 | 3.5\% | 0.10 | 3.14 | 3.24 | 3.2\% | 0.10 |
| NONPRESORTED RATE |  |  | ne 6 |  |  |  | ne 7 |  |  | Zone | 8 \& 9 |  |  |  |  |  |
| Weight not over 1 lb | 2.16 | 2.24 | 3.7\% | 0.08 | 2.22 | 2.30 | 3.6\% | 0.08 | 2.42 | 2.50 | 3.3\% | 0.08 |  |  |  |  |
| Weight not over 1.5 lb | 2.16 | 2.24 | 3.7\% | 0.08 | 2.22 | 2.30 | 3.6\% | 0.08 | 2.42 | 2.50 | 3.3\% | 0.08 |  |  |  |  |
| Weight not over 2 lb | 2.35 | 2.44 | 3.8\% | 0.09 | 2.43 | 2.52 | 3.7\% | 0.09 | 2.69 | 2.78 | 3.3\% | 0.09 |  |  |  |  |
| Weight not over 2.5 lb | 2.54 | 2.64 | 3.9\% | 0.10 | 2.64 | 2.74 | 3.8\% | 0.10 | 2.97 | 3.07 | 3.4\% | 0.10 |  |  |  |  |
| Weight not over 3 lb | 2.73 | 2.84 | 4.0\% | 0.11 | 2.85 | 2.96 | 3.9\% | 0.11 | 3.24 | 3.35 | 3.4\% | 0.11 |  |  |  |  |
| Weight not over 3.5 lb | 2.92 | 3.04 | 4.1\% | 0.12 | 3.06 | 3.18 | 3.9\% | 0.12 | 3.52 | 3.64 | 3.4\% | 0.12 |  |  |  |  |
| Weight not over 4 lb | 3.11 | 3.24 | 4.2\% | 0.13 | 3.27 | 3.40 | 4.0\% | 0.13 | 3.79 | 3.92 | 3.4\% | 0.13 |  |  |  |  |
| Weight not over 4.5 lb | 3.30 | 3.44 | 4.2\% | 0.14 | 3.48 | 3.62 | 4.0\% | 0.14 | 4.07 | 4.21 | 3.4\% | 0.14 |  |  |  |  |
| Weight not over 5 lb | 3.49 | 3.64 | 4.3\% | 0.15 | 3.69 | 3.84 | 4.1\% | 0.15 | 4.34 | 4.49 | 3.5\% | 0.15 |  |  |  |  |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

For BPM weights over 5 pounds, refer to the USPS price charts

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 9/26/2013

Bound Printed Matter Postage Nonpresorted (Single Piece) Parcels Rates (Filed by the USPS 9/26/13 to take effect $1 / 26 / 14$ *)
(All Rates Shown in Dollars)

|  | Zones 1 \& 2 |  |  |  | Zone 3 |  |  |  | Zone 4 |  |  |  | Zone 5 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Curr <br> Rate | Prop. Rate | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr Rate | Prop. Rate | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr <br> Rate | Prop. Rate | $\begin{gathered} \hline \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr <br> Rate | Prop. <br> Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff |
| NONPRESORTED RATE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Weight not over 1 lb | 2.48 | 2.59 | 4.4\% | 0.11 | 2.54 | 2.65 | 4.3\% | 0.11 | 2.60 | 2.71 | 4.2\% | 0.11 | 2.69 | 2.82 | 4.8\% | 0.13 |
| Weight not over 1.5 lb | 2.48 | 2.59 | 4.4\% | 0.11 | 2.54 | 2.65 | 4.3\% | 0.11 | 2.60 | 2.71 | 4.2\% | 0.11 | 2.69 | 2.82 | 4.8\% | 0.13 |
| Weight not over 2 lb | 2.59 | 2.71 | 4.6\% | 0.12 | 2.67 | 2.79 | 4.5\% | 0.12 | 2.75 | 2.87 | 4.4\% | 0.12 | 2.87 | 3.01 | 4.9\% | 0.14 |
| Weight not over 2.5 lb | 2.71 | 2.83 | 4.4\% | 0.12 | 2.81 | 2.93 | 4.3\% | 0.12 | 2.91 | 3.03 | 4.1\% | 0.12 | 3.06 | 3.21 | 4.9\% | 0.15 |
| Weight not over 3 lb | 2.82 | 2.95 | 4.6\% | 0.13 | 2.94 | 3.07 | 4.4\% | 0.13 | 3.06 | 3.19 | 4.2\% | 0.13 | 3.24 | 3.40 | 4.9\% | 0.16 |
| Weight not over 3.5 lb | 2.94 | 3.07 | 4.4\% | 0.13 | 3.08 | 3.21 | 4.2\% | 0.13 | 3.22 | 3.35 | 4.0\% | 0.13 | 3.43 | 3.60 | 5.0\% | 0.17 |
| Weight not over 4 lb | 3.05 | 3.19 | 4.6\% | 0.14 | 3.21 | 3.35 | 4.4\% | 0.14 | 3.37 | 3.51 | 4.2\% | 0.14 | 3.61 | 3.79 | 5.0\% | 0.18 |
| Weight not over 4.5 lb | 3.17 | 3.31 | 4.4\% | 0.14 | 3.35 | 3.49 | 4.2\% | 0.14 | 3.53 | 3.67 | 4.0\% | 0.14 | 3.80 | 3.99 | 5.0\% | 0.19 |
| Weight not over 5 lb | 3.28 | 3.43 | 4.6\% | 0.15 | 3.48 | 3.63 | 4.3\% | 0.15 | 3.68 | 3.83 | 4.1\% | 0.15 | 3.98 | 4.18 | 5.0\% | 0.20 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| NONPRESORTED <br> RATE Zone 6  Zone 7  <br> Zone 8     |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Weight not over 1 lb | 2.81 | 2.94 | 4.6\% | 0.13 | 2.87 | 3.00 | 4.5\% | 0.13 | 3.08 | 3.22 | 4.5\% | 0.14 |  |  |  |  |
| Weight not over 1.5 lb | 2.81 | 2.94 | 4.6\% | 0.13 | 2.87 | 3.00 | 4.5\% | 0.13 | 3.08 | 3.22 | 4.5\% | 0.14 |  |  |  |  |
| Weight not over 2 lb | 3.03 | 3.17 | 4.6\% | 0.14 | 3.11 | 3.25 | 4.5\% | 0.14 | 3.39 | 3.55 | 4.7\% | 0.16 |  |  |  |  |
| Weight not over 2.5 lb | 3.26 | 3.41 | 4.6\% | 0.15 | 3.36 | 3.51 | 4.5\% | 0.15 | 3.71 | 3.88 | 4.6\% | 0.17 |  |  |  |  |
| Weight not over 3 lb | 3.48 | 3.64 | 4.6\% | 0.16 | 3.60 | 3.76 | 4.4\% | 0.16 | 4.02 | 4.21 | 4.7\% | 0.19 |  |  |  |  |
| Weight not over 3.5 lb | 3.71 | 3.88 | 4.6\% | 0.17 | 3.85 | 4.02 | 4.4\% | 0.17 | 4.34 | 4.54 | 4.6\% | 0.20 |  |  |  |  |
| Weight not over 4 lb | 3.93 | 4.11 | 4.6\% | 0.18 | 4.09 | 4.27 | 4.4\% | 0.18 | 4.65 | 4.87 | 4.7\% | 0.22 |  |  |  |  |
| Weight not over 4.5 lb | 4.16 | 4.35 | 4.6\% | 0.19 | 4.34 | 4.53 | 4.4\% | 0.19 | 4.97 | 5.20 | 4.6\% | 0.23 |  |  |  |  |
| Weight not over 5 lb | 4.38 | 4.58 | 4.6\% | 0.20 | 4.58 | 4.78 | 4.4\% | 0.20 | 5.28 | 5.53 | 4.7\% | 0.25 |  |  |  |  |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)
* For BPM weights over 5 pounds, refer to the USPS price charts

This chart was prepared by Postal Consulting Services, Inc., (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 9/26/2013

# Bound Printed Matter Presort and Carrier Route Postage Rates (Filed by the USPS 9/26/13 to take effect 1/26/14 *) 

(All Rates Shown in Dollars)

|  | Zones Local, 1 \& 2 |  |  |  | Zone 3 |  |  |  | Zone 4 |  |  |  | Zone 5 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Curr. Rate | Prop. Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr. Rate | Prop. Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr. Rate | Prop. Rate | $\begin{gathered} \hline \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr. Rate | Prop. Rate | $\begin{gathered} \hline \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff |
| FLATS-PRESORTED /1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.246 | 1.296 | 4.0\% | 0.050 | 1.246 | 1.296 | 4.0\% | 0.050 | 1.246 | 1.296 | 4.0\% | 0.050 | 1.246 | 1.296 | 4.0\% | 0.050 |
| PLUS Per Pound | 0.139 | 0.144 | 3.6\% | 0.005 | 0.155 | 0.159 | 2.6\% | 0.004 | 0.197 | 0.203 | 3.0\% | 0.006 | 0.250 | 0.258 | 3.2\% | 0.008 |
| FLATS-FSS PRESORTED /1 /2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | NA | 1.296 | NA | NA | NA | 1.296 | NA | NA | NA | 1.296 | NA | NA | NA | 1.296 | NA | NA |
| PLUS Per Pound | NA | 0.144 | NA | NA | NA | 0.159 | NA | NA | NA | 0.203 | NA | NA | NA | 0.258 | NA | NA |
| FLATS-CARRIER ROUTE /1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.147 | 1.197 | 4.4\% | 0.050 | 1.147 | 1.197 | 4.4\% | 0.050 | 1.147 | 1.197 | 4.4\% | 0.050 | 1.147 | 1.197 | 4.4\% | 0.050 |
| PLUS Per Pound | 0.139 | 0.144 | 3.6\% | 0.005 | 0.155 | 0.159 | 2.6\% | 0.004 | 0.197 | 0.203 | 3.0\% | 0.006 | 0.250 | 0.258 | 3.2\% | 0.008 |
| FLATS-FSS CARRIER ROUTE /1 /2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | NA | 1.197 | NA | NA | NA | 1.197 | NA | NA | NA | 1.197 | NA | NA | NA | 1.197 | NA | NA |
| PLUS Per Pound | NA | 0.144 | NA | NA | NA | 0.159 | NA | NA | NA | 0.203 | NA | NA | NA | 0.329 | NA | NA |
| PARCELS-PRESORTED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.490 | 1.564 | 5.0\% | 0.074 | 1.490 | 1.564 | 5.0\% | 0.074 | 1.490 | 1.564 | 5.0\% | 0.074 | 1.490 | 1.564 | 5.0\% | 0.074 |
| PLUS Per Pound | 0.171 | 0.179 | 4.7\% | 0.008 | 0.204 | 0.214 | 4.9\% | 0.010 | 0.247 | 0.259 | 4.9\% | 0.012 | 0.313 | 0.328 | 4.8\% | 0.015 |
| PARCELS - CARRIER ROUTE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.392 | 1.465 | 5.2\% | 0.073 | 1.392 | 1.465 | 5.2\% | 0.073 | 1.392 | 1.465 | 5.2\% | 0.073 | 1.392 | 1.465 | 5.2\% | 0.073 |
| PLUS Per Pound | 0.171 | 0.179 | 4.7\% | 0.008 | 0.204 | 0.214 | 4.9\% | 0.010 | 0.247 | 0.259 | 4.9\% | 0.012 | 0.313 | 0.328 | 4.8\% | 0.015 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | ne 6 |  |  |  | e 7 |  |  | Zone | 8 \& 9 |  |  |  |  |  |
| FLATS-PRESORTED /1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.246 | 1.296 | 4.0\% | 0.050 | 1.246 | 1.296 | 4.0\% | 0.050 | 1.246 | 1.296 | 4.0\% | 0.050 |  |  |  |  |
| PLUS Per Pound | 0.318 | 0.329 | 3.5\% | 0.011 | 0.358 | 0.371 | 3.6\% | 0.013 | 0.480 | 0.498 | 3.8\% | 0.018 |  |  |  |  |
| FLATS-FSS PRESORTED /1 /2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | NA | 1.296 | NA | NA | NA | 1.296 | NA | NA | NA | 1.296 | NA | NA |  |  |  |  |
| PLUS Per Pound | NA | 0.329 | NA | NA | NA | 0.371 | NA | NA | NA | 0.498 | NA | NA |  |  |  |  |
| FLATS-CARRIER ROUTE /1 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.147 | 1.197 | 4.4\% | 0.050 | 1.147 | 1.197 | 4.4\% | 0.050 | 1.147 | 1.197 | 4.4\% | 0.050 |  |  |  |  |
| PLUS Per Pound | 0.318 | 0.329 | 3.5\% | 0.011 | 0.358 | 0.371 | 3.6\% | 0.013 | 0.480 | 0.498 | 3.8\% | 0.018 |  |  |  |  |
| FLATS-FSS CARRIER ROUTE /1/2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | NA | 1.197 | NA | NA | NA | 1.197 | NA | NA | NA | 1.197 | NA | NA |  |  |  |  |
| PLUS Per Pound | NA | 0.329 | NA | NA | NA | 0.371 | NA | NA | NA | 0.498 | NA | NA |  |  |  |  |
| PARCELS-PRESORTED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.490 | 1.564 | 5.0\% | 0.074 | 1.490 | 1.564 | 5.0\% | 0.074 | 1.490 | 1.564 | 5.0\% | 0.074 |  |  |  |  |
| PLUS Per Pound | 0.386 | 0.404 | 4.7\% | 0.018 | 0.444 | 0.466 | 5.0\% | 0.022 | 0.584 | 0.613 | 5.0\% | 0.029 |  |  |  |  |
| PARCELS - CARRIER ROUTE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.392 | 1.465 | 5.2\% | 0.073 | 1.392 | 1.465 | 5.2\% | 0.073 | 1.392 | 1.465 | 5.2\% | 0.073 |  |  |  |  |
| PLUS Per Pound | 0.386 | 0.404 | 4.7\% | 0.018 | 0.444 | 0.466 | 5.0\% | 0.022 | 0.584 | 0.613 | 5.0\% | 0.029 |  |  |  |  |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

Each piece is subject to both a per piece rate and a per pound rate.
/1 Subtract $\$ 0.001$ for each presorted or Carrier Route barcoded flat that complies with the requirements for the Full-Service Intelligent Mail option.
/2 The USPS has proposed new Flats Sequencing System (FSS) price categories, details on mail prep/entry requirements to come.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 9/26/13

# Bound Printed Matter Destination Entry Postage Rates 

(Filed by the USPS 9/26/13 to take effect 1/26/14 *)
(All Rates Shown in Dollars)

|  | DDU 11 |  |  |  | DSCF |  |  |  | DFSS |  |  |  | DNDC Zone 1 \& 2 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Curr. Rate | Prop. Rate | $\begin{gathered} \hline \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr. Rate | Prop. Rate | $\begin{gathered} \hline \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr. Rate | Prop. Rate | $\begin{gathered} \hline \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff | Curr. Rate | Prop. Rate | $\begin{gathered} \text { \% } \\ \text { Diff } \end{gathered}$ | Amt Diff |
| FLATS-PRESORTED /2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 0.484 | 0.505 | 4.3\% | 0.021 | 0.631 | 0.656 | 4.0\% | 0.025 | NA | NA | NA | NA | 1.076 | 1.155 | 7.3\% | 0.079 |
| PLUS Per Pound | 0.024 | 0.023 | (4.2)\% | (0.001) | 0.043 | 0.042 | (2.3)\% | (0.001) | NA | NA | NA | NA | 0.066 | 0.071 | 7.6\% | 0.005 |
| FLATS-FSS PRESORTED /2 /3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | NA | NA | NA | NA | NA | 0.656 | NA | NA | NA | 0.656 | NA | NA | NA | 1.155 | NA | NA |
| PLUS Per Pound | NA | NA | NA | NA | NA | 0.042 | NA | NA | NA | 0.042 | NA | NA | NA | 0.087 | NA | NA |
| FLATS-CARRIER ROUTE /2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 0.385 | 0.406 | 5.5\% | 0.021 | 0.532 | 0.557 | 4.7\% | 0.025 | NA | NA | NA | NA | 0.977 | 1.056 | 8.1\% | 0.079 |
| PLUS Per Pound | 0.024 | 0.023 | (4.2)\% | (0.001) | 0.043 | 0.042 | (2.3)\% | (0.001) | NA | NA | NA | NA | 0.066 | 0.071 | 7.6\% | 0.005 |
| FLATS-FSS CARRIER ROUTE /2 /3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | NA | NA | NA | NA | NA | 0.557 | NA | NA | NA | 0.557 | NA | NA | NA | 1.056 | NA | NA |
| PLUS Per Pound | NA | NA | NA | NA | NA | 0.420 | NA | NA | NA | 0.420 | NA | NA | NA | 0.071 | NA | NA |
| PARCELS-PRESORTED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 0.725 | 0.773 | 6.6\% | 0.048 | 0.874 | 0.922 | 5.5\% | 0.048 | NA | NA | NA | NA | 1.320 | 1.423 | 7.8\% | 0.103 |
| PLUS Per Pound | 0.028 | 0.030 | 7.1\% | 0.002 | 0.065 | 0.069 | 6.2\% | 0.004 | NA | NA | NA | NA | 0.080 | 0.084 | 5.0\% | 0.004 |
| PARCELS-CARRIER ROUTE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 0.630 | 0.674 | 7.0\% | 0.044 | 0.776 | 0.823 | 6.1\% | 0.047 | NA | NA | NA | NA | 1.222 | 1.324 | 8.3\% | 0.102 |
| PLUS Per Pound | 0.028 | 0.030 | 7.1\% | 0.002 | 0.065 | 0.069 | 6.15\% | 0.004 | NA | NA | NA | NA | 0.080 | 0.084 | 5.0\% | 0.004 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | DNDC | Zone 3 |  |  | DNDC | Zone 4 |  |  | DNDC | Zone 5 |  |  |  |  |  |
| FLATS-PRESORTED /2 /3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.076 | 1.155 | 7.3\% | 0.079 | 1.076 | 1.155 | 7.3\% | 0.079 | 1.076 | 1.155 | 7.3\% | 0.079 |  |  |  |  |
| PLUS Per Pound | 0.081 | 0.087 | 7.4\% | 0.006 | 0.132 | 0.142 | 7.6\% | 0.010 | 0.188 | 0.201 | 6.9\% | 0.013 |  |  |  |  |
| FLATS-FSS PRESORTED /2 /3 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | NA | 1.155 | NA | NA | NA | 1.155 | NA | NA | NA | 1.155 | NA | NA |  |  |  |  |
| PLUS Per Pound | NA | 0.087 | NA | NA | NA | 0.142 | NA | NA | NA | 0.201 | NA | NA |  |  |  |  |
| FLATS-CARRIER ROUTE /2 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 0.977 | 1.056 | 8.1\% | 0.079 | 0.977 | 1.056 | 8.1\% | 0.079 | 0.977 | 1.056 | 8.1\% | 0.079 |  |  |  |  |
| PLUS Per Pound | 0.081 | 0.087 | 7.4\% | 0.006 | 0.132 | 0.142 | 7.6\% | 0.010 | 0.188 | 0.201 | 6.9\% | 0.013 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| PLUS Per Pound | NA | 0.087 | NA | NA | NA | 0.142 | NA | NA | NA | 0.201 | NA | NA |  |  |  |  |
| PARCELS-PRESORTED |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.320 | 1.423 | 7.8\% | 0.103 | 1.320 | 1.423 | 7.8\% | 0.103 | 1.320 | 1.423 | 7.8\% | 0.103 |  |  |  |  |
| PLUS Per Pound | 0.110 | 0.116 | 5.5\% | 0.006 | 0.159 | 0.168 | 5.7\% | 0.009 | 0.221 | 0.232 | 5.0\% | 0.011 |  |  |  |  |
| PARCELS-CARRIER ROUTE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Per Piece, | 1.222 | 1.324 | 8.3\% | 0.102 | 1.222 | 1.324 | 8.3\% | 0.102 | 1.222 | 1.324 | 8.3\% | 0.102 |  |  |  |  |
| PLUS Per Pound | 0.110 | 0.116 | 5.5\% | 0.006 | 0.159 | 0.168 | 5.7\% | 0.009 | 0.221 | 0.232 | 5.0\% | 0.011 |  |  |  |  |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

Each piece is subject to both a per piece rate and a per pound rate.
/1 DDU price is not available for presorted flats that weigh 1 pound or less.
/2 Subtract $\$ 0.001$ for each presorted or Carrier Route barcoded flat that complies with the requirements for the Full-Service Intelligent Mail option.
/3 The USPS has proposed new Flats Sequencing System (FSS) price categories, details on mail prep/entry requirements to come.

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 9/26/13

## Media Mail Commercial Postage Rates

(Filed by the USPS 9/26/13 to take effect 1/26/14 *)
(All Rates Shown in Dollars)

|  | FLATS/PARCELS |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Current Rates | Proposed Rates | $\begin{gathered} \hline \% \\ \text { Diff } \end{gathered}$ | Amt Diff |
| SINGLE PIECE RATE |  |  |  |  |
| Weight not over 1 pound | 2.53 | 2.69 | 6.3\% | 0.16 |
| Weight not over 2 pounds | 2.98 | 3.17 | 6.4\% | 0.19 |
| Weight not over 3 pounds | 3.43 | 3.65 | 6.4\% | 0.22 |
| Weight not over 4 pounds | 3.88 | 4.13 | 6.4\% | 0.25 |
| Weight not over 5 pounds | 4.33 | 4.61 | 6.5\% | 0.28 |
| DISCOUNT - BASIC |  |  |  |  |
| Weight not over 1 pound | 2.06 | 2.20 | 6.8\% | 0.14 |
| Weight not over 2 pounds | 2.51 | 2.68 | 6.8\% | 0.17 |
| Weight not over 3 pounds | 2.96 | 3.16 | 6.8\% | 0.20 |
| Weight not over 4 pounds | 3.41 | 3.64 | 6.7\% | 0.23 |
| Weight not over 5 pounds | 3.86 | 4.12 | 6.7\% | 0.26 |
| DISCOUNT - 5-DIGIT |  |  |  |  |
| Weight not over 1 pound | 1.67 | 1.81 | 8.4\% | 0.14 |
| Weight not over 2 pounds | 2.12 | 2.29 | 8.0\% | 0.17 |
| Weight not over 3 pounds | 2.57 | 2.77 | 7.8\% | 0.20 |
| Weight not over 4 pounds | 3.02 | 3.25 | 7.6\% | 0.23 |
| Weight not over 5 pounds | 3.47 | 3.73 | 7.5\% | 0.26 |
| OTHER WEIGHT PIECES |  |  |  |  |
| Each additional pound | 0.45 | 0.46 | 2.2\% | 0.01 |

* The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

This chart was prepared by Postal Consulting Services, Inc. (kathys@postalconsulting.com) for the Association for Postal Commerce(PostCom) * (703) 524-0096 * 9/26/13


[^0]:    * The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

[^1]:    * The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

[^2]:    * The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

[^3]:    * The above proposed rates reflect those filed by the USPS in its R2013-10 price adjustment, and ALSO include the additional increase proposed by the USPS as part of its exigency price increase request (filed at the PRC 9/26/13)

